

September 29, 2019

APMT/CEO/2019/270

Listing & Issuers Affairs
Bahrain Bourse
P.O. Box 3203
Manama, Kingdom of Bahrain

**Agreement on the Key Performance Indicators between APM Terminals
Bahrain B.S.C. and Government of Kingdom of Bahrain**

In accordance with the Concession Agreement entered between the Company and the Government of Kingdom of Bahrain, each year APMT Bahrain is required to provide a suggested update to the PMA of schedule 15 of the concession agreement showing its proposed minimum KPIs applicable for the next following 5 years.

The KPIs were agreed for 2015, 2016 and 2017. The Company has been generally compliant with KPIs except for achieving the 'throughput per berth metre' KPI from 2014 to 2018. The Company has exceeded the vessel working rate, crane rate and labour rate KPIs from 2010 to 2017.

As per Section 13.9 of the Concession Agreement, the Company has paid the Penalty of BHD 300,203 for the year 2017 and BHD 625,290 for the year 2018 for not meeting the Through put per Berth Metre KPI. There have been discussions between the PMA and APMT Bahrain in relation to KPIs for subsequent years. Pursuant to collaborative discussions and multiple iterations with PMA and Ministry of Transport and Telecommunication, the Company has agreed to the revised KPI targets for the year 2019 to 2023, which are in line with market growth projections.

Yours Sincerely,



Susan Hunter
Chief Executive Officer
APM Terminals Bahrain B.S.C

